

# STATE OF DELAWARE EXECUTIVE DEPARTMENT OFFICE OF MANAGEMENT AND BUDGET

### February 22, 2010

TO:	ALL STATE AGENCIES, SCHOOL DISTRICTS, MUNICIPALITIES, VOLUNTEER FIRE COMPANIES AND POLITICAL SUBDIVISIONS
FROM:	MICHAEL BACU STATE CONTRACT PROCUREMENT OFFICER 302-857-4522
SUBJECT:	AWARD NOTICE - ADDENDUM # 30, effective January 10, 2013 CONTRACT NO. GSS09133-COMPUTER Computer Equipment, Peripherals, and Related Services

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Contract No.: GSS09133-COMPUTER

#### **KEY CONTRACT INFORMATION**

#### 1. MANDATORY USE CONTRACT:

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**REF: Title 29, Chapter 6911(d)** <u>Delaware Code</u>. Every state department and agency within the Executive Branch and Judicial Branch of the state government shall procure all material, equipment and nonprofessional services through the statewide contracts administered by Government Support Services, Office of Management and Budget. Delaware State University, Delaware Technical and Community College, the operations funded by Public School Districts, Delaware Transit Corporation, Department of Elections, the Legislative Branch and the Board of Pension Trustees and their consultants are specifically exempted from the requirements of this subsection.

Under Title 29 §6933, The State of Delaware is authorized to participate in, sponsor, conduct or administer a cooperative purchasing agreement for the procurement of materiel or nonprofessional services with 1 or more public procurement units either within the State or within another state in accordance with an agreement entered into between the participants. Government Support Services, Office of Management and Budget has entered into a cooperative agreement with the State of Minnesota, under the National Association of State Procurement Officer (NASPO)/Western States Contracting Alliance (WSCA) for the procurement of Computer Equipment, Peripherals, and Related Services.

Executive Order # 20 requires that all executive agencies maximize efficiencies and improve the quality of IT related purchases. Agencies, as defined be 29 Del. C. § 6902, are mandated to use the Premium Savings Package (PSP) to procure desktop computers and peripherals. The Department of Technology and Information (DTI) has determined that the PSP offered under this contract provides the most cost effective configuration and that the offering by Dell Marketing and Apple Computers shall be the state's standard configuration.

Procurement from other awarded vendors must be approved by DTI.

#### 2. **CONTRACT PERIOD**:

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The contract executed by the State of Minnesota for use by the State of Delaware under a Participating Addendum that allows state departments and agencies to use the agreement. The Master Price Agreement shall become effective on September 1, 2009, for a term through August 31, 2014.

#### 3. VENDORS:

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Detailed contact information for each vendor is provided below the table listing.

VENDOR	MASTER PRICE AGREEMENT	CONTRACT CODE	PRODUCTS OFFERED	LEASING ALLOWED	WEB SITE
ACE TECHNOLOGY PARTNERS	B27157	GSS09133- COMPUTERV01	PC (including LAN storage)	Yes	http://system.acecomputers.co m/index.asp?cid=WSCA-DE
APPLE	B27158	GSS09133- COMPUTERV02	PC (including LAN storage)	Yes	www.apple.com/education/sho p/contracts/states/wsca.html
CDW GOVERNMENT (HP & Lenovo Reseller)		GSS09133- COMPUTERV32	PC (including LAN storage)	Yes	www.hp.com/buy/delaware

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COMPUTER TECHNOLOGY LINK	B27159	GSS09133- COMPUTERV18	PC (including LAN storage)	No	www.ctlcorp.com/wsca
DALY COMPUTERS (HP Reseller)		GSS09133- COMPUTERV31	PC (including LAN storage)	Yes	www.hp.com/buy/delaware
DELL MARKETING L.P.	B27160	GSS09133- COMPUTERV03	PC (including LAN storage)	Yes	www.dell.com/naspowsca
EMC CORP.	B27161	GSS09133- COMPUTERV04	Server Storage	Yes	www.emc.com/emcwsca
EPLUS INC. (HP Reseller)		GSS09133- COMPUTERV30	PC (including LAN storage)	Yes	www.hp.com/buy/delaware
FUJITSU AMERICA	B27162	GSS09133- COMPUTERV22	PC (including LAN storage)	Yes	http://store.shopfujitsu.com/fpc bp/WSCA
GOV CONNECTION (Lenovo Reseller)		GSS09133- COMPUTERV26	PC (including LAN storage)	No	www.lenovo.com/wsca
GRACE GLOBAL CORP.	B27163	GSS09133- COMPUTERV15	PC (including LAN storage)	No	wsca.graceglobalinc.com
HCGI HARTFORD (HP Reseller)		GSS09133- COMPUTERV34	PC (including LAN storage)	Yes	www.hp.com/buy/delaware
HEWLETT PACKARD	B27164	GSS09133- COMPUTERV05	PC (including LAN storage)	Yes	www.hp.com/buy/delaware
HOWARD TECHNOLOGY	B27165	GSS09133- COMPUTERV16	PC (including LAN storage)	No	www.howardcomputers.com/w sca2009
IBM CORP.	B27166	GSS09133- COMPUTERV06	Server Storage	Yes	www.ibm.com/easyaccess/wsc anaspo
INSIGHT PUBLIC SECTOR (Panasonic Reseller)		GSS09133- COMPUTERV12	PC (including LAN storage)	Yes	http://www.panasonic.com/business/toughbook/wsca_contract_asp
LENOVO (United States)	B27168	GSS09133- COMPUTERV17	PC (including LAN storage)	No	www.lenovo.com/wsca
MTM TECHNOLOGY (HP Reseller)		GSS09133- COMPUTERV27	PC (including LAN storage)	Yes	www.hp.com/buy/delaware
NETAPP	B27170	GSS09133- COMPUTERV07	Server Storage	Yes	www.netapp.com/us/how-to- buy/wsca
NWN CORP. (Lenovo Reseller)		GSS09133- COMPUTERV29	PC (including LAN storage)	No	www.lenovo.com/wsca
ORACLE AMERICA, INC.	B27175	GSS09133- COMPUTERV11	Server Storage	Yes	http://www.oracle.com/us/corpo rate/pricing/wsca-homepage- 081353.html

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P.C. SUPPLIES (Fujitsu Reseller)		GSS09133- COMPUTERV28	PC (including LAN storage)	Yes	http://store.shopfujitsu.com/fpc bp/WSCA
PANASONIC SOLUTIONS	B27172	GSS09133- COMPUTERV08	PC (including LAN storage)	Yes	http://www.panasonic.com/business/toughbook/wsca_contract_asp
PCS MOBILE (Panasonic Reseller)		GSS09133- COMPUTERV13	PC (including LAN storage)	Yes	http://www.panasonic.com/business/toughbook/wsca_contract_asp
QUANTUM	B27173	GSS09133- COMPUTERV09	Server Storage	No	www.quantum.com/wsca
RICOH AMERICAS	B27174	GSS09133- COMPUTERV10	Printers	No	www.ricoh- usa.com/rmap/wscaprinters
SHI INTL. (Lenovo Reseller)		GSS09133- COMPUTERV24	PC (including LAN storage)	No	www.lenovo.com/wsca
TOSHIBA	B27176	GSS09133- COMPUTERV19	PC (including LAN storage)	No	www.laptops.toshiba.com/wsca -de
TRANSOURCE COMPUTERS	B27177	GSS09133- COMPUTERV14	PC (including LAN storage)	No	www.transource.com/wsca/de
USC/CANTERB URY CORP (HP Reseller)		GSS09133- COMPUTERV33	PC (including LAN storage)	Yes	www.hp.com/buy/delaware
XIOTECH CORP.	B27179	GSS09133- COMPUTERV20	Server Storage	No	www.xiotech.com/wsca2009

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#### ACE TECHNOLOGY PARTNERS

GSS09133-COMPUTERV01 FSF Vendor ID: 0000020399

#### **Account Rep:**

Marc Fertik
Ace Technology Partners
1425 East Algonquin Road
Arlington Heights, IL 60005-4715
Email: mfertik@acecomputers.com

Phone: (877) 223-2667 Fax: (847) 952-6901

#### Send PO's to:

Accounts Payable
Ace Technology Partners
1425 East Algonquin Road
Arlington Heights, IL 60005-4715

#### APPLE, INC.

Contract Code: GSS09133-COMPUTERV02

FSF Vendor ID: 0000035250

#### **Account Rep:**

Ewa Kalman Apple, Inc. Cupertino, CA 95014-2083 Email: ekalman@apple.com Phone: (408) 974-6112 Fax: (408) 974-4908

#### Account Rep:

Michael Taloff
Apple, Inc.
1 Infinite Loop, MS 90-2CM
Cupertino, CA 95014-2083
Email: taloff@apple.com
Phone: (408) 974-3245

Fax: (408) 974-4908

#### **Servicing Subcontractors:**

All orders are to be issued directly to:
Apple, Inc.
1 Infinite Loop, MS 90-2CM
12545 Riata Vista Circle, MS 198-3ED
Austin, TX 78727-6524
Fax: (800) 490-0325

#### All payments to be issued to:

Apple, Inc. P.O. Box 846095 Dallas, TX 75284-0001

#### **COMPUTER TECHNOLOGY LINK (CTL)**

Contract Code: GSS09133-COMPUTERV18

FSF Vendor ID: 0000035154

#### **Account Rep**

James Bognatz
CTL
3460 NW Industrial St
Portland, OR 97210-1621
Email: jbognatz@ctlcorp.com

Phone: (800) 642-3087 x 236 or (971) 327-0120

Fax: (503) 526-9135

Contract No.: GSS09133-COMPUTER

#### DELL MARKETING L.P.

Contract Code: GSS09133-COMPUTERV03

FSF Vendor ID: 0000033778

**Account Rep** 

Ashleigh Lane Dell Marketing L.P. One Dell Way, Mail Stop 8708 Round Rock, TX 78682-7000 Phone: (512) 723-4355

Fax: (512) 283-9092 Email: ashleigh\_lane@dell.com

#### Send PO's to:

Standard Dell Marketing L.P. C/O Dell USA L.P. P.O. Box 643561 Pittsburgh, PA 15264-3561

(If credit card orders, indicate at the top, in 14 point font or larger that this is a CREDIT CARD ORDER with name/phone of person to contact for card information.)

#### **EMC CORPORATION**

Contract Code: GSS09133-COMPUTERV04

FSF Vendor ID: 0000000798

Sr. Account Manager

Carl Pirie EMC Corporation 8444 Westpark Drive, Suite 900 McLean VA 22102 Phone: (301) 343-6763

Email: carl.pirie@emc.com

#### **FUJITSU AMERICA, INC.**

Contract Code: GSS09133-COMPUTERV22

FSF Vendor ID: 0000034232

#### **Account Rep:**

Duane Wichman
Fujitsu America, Inc.
180 Suncoast Drive
McCook Lake, SD 57049-4016
duane.wichman@us.fujitsu.com
Phone: (712) 389-6209

#### All payments are to be sent to:

Emad Gad MS 235
P. O. Box 98821
Chicago, IL 60693-8821
Phone: (408) 764-9544
Fax: (408) 764-2754
Email: egad@us.fujitsu.com
Or per the Fujitsu authorized
reseller's invoice

#### All orders are to be issued directly to:

Mitsy Ikegami MS 125 1250 E. Arques Ave. Sunnyvale, CA 94085-5401 Phone: (408) 764-9544 Fax: (408) 764-2720 Email: mikegami@us.fujitsu.com

#### Or per the Fujitsu authorized reseller

(Fujitsu Reseller)
P.C. Supplies Inc

GSS09133-COMPUTERV28 FSF ID: 0000026031

Attn: Scott Martin 1003 S Chapel St

Suite A

Newark, DE 19702-1357 Email: <a href="mailto:scott@pcsupplies.com">scott@pcsupplies.com</a>

Phone: 302-368-4800 Fax: 302-368-5288

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#### **GRACE GLOBAL CORPORATION**

Contract Code: GSS09133-COMPUTERV15

FSF Vendor ID: 0000034990

**Account Rep** 

Geoff Weigand
Government Services Director
1933 East Redondo Avenue
Salt Lake City, UT 84108-3119
wsca@graceglobalinc.com

State and Local Government Sales Phone: (800) 926-6350

Education Sales Phone: (800) 507-6350 Purchase Orders, submitted via Fax:

Grace Global (801) 466-0731

**Ordering Address** 

Grace Global Inc.
Direct Orders Department
1933 E. Redondo Ave
Salt Lake City
Utah 84108-3119

#### **HOWARD TECHNOLOGY SOLUTIONS**

Contract Code: GSS09133-COMPUTERV16

FSF Vendor ID: 0000033314

**Account Rep** 

Melissa Reeves 36 Howard Drive Ellisville, MS 39437-9020 <u>mreeves@howard.com</u> Phone: (888) 912-3151, Ext 5680

Fax: (601) 399-5077

All orders are to be issued directly to:

Howard Technology Solutions Attn: Order Entry P. O. Box 1590 Laurel, MS 39411-1590

All Payments are to be issued to:

Howard Technology Solutions Attn: Finance Department P. O. Box 1590 Laurel, MS 39441-1590

#### **HEWLETT PACKARD (HP)**

Contract Code: GSS09133-COMPUTERV05

FSF Vendor ID: 0000035207

Account Representative:

**Hewlett Packard Company** 

442 Swan Blvd.

Deerfield, IL 60015-3673

Attn: Debra Lee

WSCA/NASPO Contract Program Manager

Email: <a href="mailto:debra.lee@hp.com">debra.lee@hp.com</a>
Phone: 847-537-0344
Fax: 281-927-5213

**HP Fulfillment Subcontractors:** 

Please note: Only HP Branded Products available under Band 1, Servers, Band 2, Workstations (notebooks, desktops, thin clients, etc.); Band 3 Printers, Band 4, Storage, Band 5 Handhelds (PDA's) and Band 7 Monitors are available under the Fulfillment Subcontractor.

Third party products must be purchased directly from HP

Send PO's to:

HP Direct C10GM 10810 Farnam Drive

Omaha, NE 68154-3237 Ordering Fax: (800) 825-2329

Order email box: PSorderprocessing@hp.com

#### **HEWLETT PACKARD (HP) Continued.**

(HP Reseller)

#### **CDW Government, LLC**

GSS09133-COMPUTERV32 FSF ID: 0000022347

#### For phone orders please contact:

#### **State and Local Government Contact**

Contact Name: Michael Cholko
Company Name: CDW•G
Telephone: 203.851.7139
Toll Free: 866.769.8470

#### **K-12 Education Contact**

Contact Name: Bill Rose
Company Name: CDW•G
Telephone: 203.851.7093
Toll Free: 866.819.6504

#### **Higher Education Contact**

Contact Name: Ed Voiculescou Company Name: CDW•G Telephone: 847.968.9562 Toll Free: 877.259.4215

# Fax Number and email address for Orders: State and Local Government Customers

## Fax: 847.990.8115

Email: michcho@cdw.com
K-12 Education Customers
Fax: 847.990.8193
Email: billros@cdw.com

Higher Education Customers

Fax: 847.968.1562 Email: eddivoi@cdw.com

#### **Ordering Address**

Company Name: CDW Government LLC Address: 230 N. Milwaukee Avenue, Vernon

Hills, IL 60061

Attn Contact Name: (Contact names listed on previous above)

#### **Remit Address**

Company Name: CDW Government LLC Address: Attn: Accounts Payable 75 Remittance Drive, Suite 1515 Chicago, IL 60675 (HP Reseller)

### MTM Technologies Inc

GSS09133-COMPUTERV27 FSF ID: 0000002776

#### For phone orders please contact:

Contact Name: Michael Carey
Company Name: MTM Technologies
Telephone: 302-735-3370
Toll Free: 866-383-2867

#### Fax Number and email address for Orders:

Fax: 302-735-3373 Email: mcarey@mtm.com

#### **Ordering Address**

Company Name: MTM Technologies, Inc. Address: 1675A South State St., Dover, DE 19901-

5148

Attn Contact Name: Michael Carey

#### **Remit Address**

Company Name: MTM Technologies, Inc. Address: 1200 High Ridge Road, Stamford, CT 06905; **Tel:** 203-975-3700; **Fax:** 203-975-3701

(HP Reseller)

**HCGI Hartford (HCGI)** 

GSS09133-COMPUTERV34 FSF ID: 0000140396

#### For phone orders please contact:

Contact Name: Carol Huff Company Name: HCGI Telephone: 800-370-5849 Toll Free:

#### Fax Number and email address for Orders:

Fax: 410-740-8732 Email: chuff@hcgi.com

#### **Ordering Address**

Company Name: HCGI

Address: 10480 Little Patuxent Pkwy, 4<sup>th</sup> Floor Columbia, Md 21044

Attn Contact Name: Carol Huff

#### **Remit Address**

Company Name: HCGI

Address: PO Box 824607, Philadelphia, PA

19182

#### **HEWLETT PACKARD (HP) Continued.**

# (HP Reseller) ePlus Technology, Inc

GSS09133-COMPUTERV30 FSF ID: 0000040210

#### For phone orders please contact:

Contact Name: Nick D'Archangelo
Company Name: ePlus Technology, inc
Telephone: (610) 495-1293
Toll Free: (800) 215-2227

#### Fax Number and email address for Orders:

Fax: (610) 495-1208 Email: ndar@eplus.com

#### **Ordering Address**

Company Name: ePlus Technology, inc. Address: 130 Futura Drive Pottstown, PA 19464 Attn Contact Name: Nick D'Archangelo

#### Remit Address

Company Name: ePlus Technology, inc. Address: PO Box 404398 Atlanta, GA 30384-4398

# (HP Reseller) Daly Computers

GSS09133-COMPUTERV31 FSF ID: 0000134949

#### For phone orders please contact:

Contact Name: Jeff Di Bella Company Name: Daly Computers Telephone: 301-670-0381 Toll Free: 800-955-3259

#### **Fax Number and email address for Orders:**

Fax: 301-963-1516 Email: dcisales@daly.com

#### **Ordering Address**

Company Name: Daly Computers
Address: 22521 Gateway Center Drive,
Clarksburg, MD 20871
Attn Contact Name: Jeff Di Bella

#### **Remit Address**

Company Name: Daly Computers
Address: 22521 Gateway Center Drive,
Clarksburg, MD 20871

# (HP Reseller) USC/Canterbury Corp

GSS09133-COMPUTERV33 FSF ID:

#### For phone orders please contact:

Contact Name: Kim Parrish Company Name: USC/Canterbury Corp Telephone: 410-768-0251

#### Fax Number and email address for Orders:

Fax: 410-768-0254 Email: kparrish@usc-canterbury.com

Ordering Address

Company Name: USC/Canterbury Corp Address: 104 Lently Farm Lane Centreville,

MD 21617

Attn Contact Name: Debbie Gauss

#### **Remit Address**

Company Name: USC/Canterbury Corp. Address: PO Box 62339 Baltimore, MD 21264-2339

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#### **IBM Corporation**

Contract Code: GSS09133-COMPUTERV06

FSF Vendor ID: 0000002544

#### **Account Representative:**

Karen Schneider IBM Corporation 4660 La Jolla Village Drive, Ste 300 San Diego, CA, 92122-4604 Email: kasch@us.ibm.com

Phone: (858) 587-5137 Fax: (858) 587-5099

#### Send PO's to:

IBM Corporation
IBM State & Local Government Team
7100 Highlands Parkway
Smyrna, GA 30082

P.O. fax number: (800) 242-6329

#### Remittance address:

You may either remit to the address which will appear on your invoice or to:

IBM Corporation
P.O. Box 676673

Dallas, Texas 75267-6673

#### LENOVO (United States), INC.

Contract Code: GSS09133-COMPUTERV17

FSF Vendor ID: 0000031170

#### **Account Representative:**

Lenovo (US)
1017 Think Place Building 3, 3A23
Morrisville, NC 27560-9002
Attn: Melissa Autrey Freeman
Email: mautrey@lenovo.com
Phone: (919) 294-0609

Fax: (919) 257-4987

(Lenovo Reseller)
GovConnection, Inc.

GSS09133-COMPUTERV26 FSF Vendor ID: 0000030381

730 Milford Road

Merrimack, NH 03054-4631 Phone: (800) 800-0019 Fax: (603) 683-6192 www.govconnection.com

# (Lenovo Reseller) CDWG

GSS09133-COMPUTERV23 FSF Vendor ID: 0000022347

230 N. Milwaukee Avenue Vernon Hills, II 60061 Phone: (866) 691-7126 Fax: (847) 465-6800 www.cdwg.com (Lenovo Reseller)

#### **SHI International Corporation**

GSS09133-COMPUTERV24 FSF Vendor ID: 0000016884

33 Knightsbridge Road Piscataway, NJ 08854 Phone: (888) 764-8888 Fax: (732) 868-8889

www.shi.com

(Lenovo Reseller)
NWN Corporation

GSS09133-COMPUTERV29 FSF Vendor ID: 000039535

130 Gaither Rive, Suite 100 Mount Laurel, NJ 08054-1715

Attn: Eleanor Picozzi

Phone: 856-722-8000, ext 107

Fax: 856-722-8061 epicozzi@nwit.com

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#### NETAPP, INC.

Contract Code: GSS09133-COMPUTERV07

FSF Vendor ID: 0000034198

#### **Account Representative:**

NETAPP, INC. 1921 Gallows Road, Suite 600 Vienna, VA 22812 Attn: Denise Orosco

Email: denise.orosco@netapp.com
Phone: (530) 644-1467
Fax: (703) 918-7301
www.netapp.com/us/how-to-buy/wsca

#### **Order Placement and Billing Concerns:**

Lauree Burse, Manager of In-Side Sales Email: <u>Lauree.Burse@NetApp.com</u> Phone: (919) 476-5051

#### Service Renewals/Upgrades:

Nateshia Smith, Service Contract Administrator Email: Nateshia.Smith@NetApp.com Phone: (919) 476-5673

Warranty, Maintenance, and Problem Requests: Phone: (888) 4-NETAPP = (888) 463-8277 or (916) 576-7808

#### PANASONIC SOLUTIONS COMPANY

Contract Code: GSS09133-COMPUTERV08

FSF Vendor ID: 0000037671

#### **Account Representative:**

Michelle Chapin
Panasonic Solutions Company
21473 Glebe View Drive
Ashburn, VA 20148-3609

Email: michelle\_chapin@us.panasonic.com Phone: (973) 303-7787 (Panasonic Reseller)
Insight Public Sector

GSS09133-COMPUTERV12 FSF Vendor ID: 0000022295 105 West Fifth Avenue Tallahassee, FL 32303

Erica Falchetti
Office: (800)-543-2437
<a href="mailto:erica.falchetti@insight.com">erica.falchetti@insight.com</a>
<a href="www2.ips.insight.com">www2.ips.insight.com</a>

(Panasonic Reseller)

#### **PCS – Portable Computer Solutions**

GSS09133-COMPUTERV13 FSF Vendor ID: 0000037672

PCS Denver Office 1200 W. Mississippi Avenue Denver, CO 80223

Kathy Pakkebier
President

Office: (303) 346-2487 or (888) 836-7841

www.portablecomputersystems.com
kathyp@pcsmobile.com

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#### ORACLE AMERICA, INC.

Contract Code: GSS09133-COMPUTERV11

FSF Vendor ID: 0000035281

**Account Representative:** 

Contract Matters
Mary Ferguson
Oracle America, Inc.
500 Eldorado Blvd, Building 1
Broomfield, CO 80021-3400
Phone: (303) 558-3192
Fax: (303) 558-3192
mary.ferguson@oracle.com

Program Matters
Chris Reaume
WSCA Program Manager
1000 Town Center, Ste. 1700
Southfield, MI 48075-1233

Email: <a href="mailto:christopher.reaume@sun.com">christopher.reaume@sun.com</a>
Phone: (248) 412-4067

Fax: (248) 412-4067

Orders are to be submitted to:

Sun Microsystems, Inc. 4150 Network Circle Santa Clara, CA 95054-1778 Fax: 510-217-4296 E-mail: edu-csr@Sun.com

Payments submitted to:

Sun Microsystems, Inc. c/o Bank of America Drawer CS 198330 Atlanta, GA 30384-8330

#### QUANTUM CORPORATION

Contract Code: GSS09133-COMPUTERV09

FSF Vendor ID: 0000035262

**Account Representative:** 

Suzanne Fletcher Quantum Corp. 141 Innovation Drive Irvine, CA 92617-3040

Email: Suzanne.fletcher@guantum.com

Phone: (949) 856-7851 Fax: (949) 856-7797

#### **RICOH AMERICAS**

Contract Code: GSS09133-COMPUTERV10

FSF Vendor ID: 0000016683

**Account Representative:** 

Lori Toth
Ricoh Americas Corp.
5 Dedrick Place
West Caldwell, NJ 07006-6398
Email: lori.toth@ricoh-usa.com
Phone: (717) 487-2888

Fax: (973) 882-2219

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#### **TOSHIBA AMERICA INFORMATION SYSTEMS**

Contract Code: GSS09133-COMPUTERV19

FSF Vendor ID: 0000018126

**Account Representative:** 

Jeff Ballard

Toshiba America Information Systems, Inc.

9740 Irvine Blvd. Irvine, CA 92618-1697

Email: Toshiba.wsca.pa@tais.toshiba.com

Phone: (949) 461-4692 Fax: (949) 206-3314

#### TRANSOURCE COMPUTERS

Contract Code: GSS09133-COMPUTERV14

FSF Vendor ID: 0000040279

**Account Representative:** 

Transource Computers
Marlo Gouin
2405 West Utopia Road
Phoenix, AZ 85027-4100

Email: <a href="mgouin@transource.com">mgouin@transource.com</a>
Phone: (800) 486-3715 or (623) 879-8882

Fax: (623) 879-8887

#### **XIOTECH CORPORATION**

Contract Code: GSS09133-COMPUTERV20

FSF Vendor ID: 0000037673

**Account Rep** 

Mary Reuss
Xiotech Corporation
6455 Flying Cloud Drive
Eden Prairie, MN 55344-3394
Email: mary reuss@xiotech.com

Phone: (952) 983-2435 Cell: (612) 419-1016 Fax: (952) 983-6950 To place orders:

Dale Kunde, Order Admin Xiotech Corporation 6455 Flying Cloud Drive Eden Prairie, MN 55344-3394 Phone: (952) 983-2423 Fax: (952) 983-2210

Email: dale\_kunde@xiotech.com

Main # (952) 983-3000

Remit to address is the same as above.

Contract No.: GSS09133-COMPUTER

#### 4. **SHIPPING TERMS**:

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F.O.B. destination.

#### 5. PREMIUM SAVINGS PACKAGE (PSP):

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The Contractor agrees to maintain a Premium Savings Package (PSP). The PSP program offers deeper discounts for specifically designated configurations. The current process is to redefine/update the packages every six months, so that the new pricing and configuration is available on May 1 and November 1 of each year. See Premium Savings Package configurations and specifications on the NASPO website: <a href="http://www.wnpsp.com/index.html">http://www.wnpsp.com/index.html</a>

Executive Order # 20 requires that all executive agencies maximize efficiencies and improve the quality of IT related purchases. Agencies, as defined be 29 Del. C. § 6902, are mandated to use the Premium Savings Package (PSP) to procure desktop computers and peripherals. The Department of Technology and Information (DTI) has determined that the PSP offered under this contract provides the most cost effective configuration and that the offering by Dell Marketing and Apple Computers shall be the state's standard configuration.

Procurement from other awarded vendors must be approved by DTI.

### WSCA/NASPO Premium Savings Packages Configuration Pricing November 2012 – April 2013

	Desktops	Standard Desktop	Performance Desktop	Education Desktop (Intel)
DELL	List Price	\$1,177	\$1,521	\$1,027
	Contract Price	\$1,073	\$1,379	\$940
	Premium Savings Package	\$733	\$943	\$637
	Savings (WNPSP over Contract Price)	32%	32%	32%

	Workstations	Entry Level Workstation Desktop	Mid Level Workstation Desktop	Workstation Laptop
DELL	List Price	\$1,554	\$2,848	\$2,902
	Contract Price	\$1,401	\$2,605	\$2,619
	Premium Savings Package	\$963	\$1,902	\$2,140
	Savings (WNPSP over Contract Price)	32%	27%	18%

Contract No.: GSS09133-COMPUTER

Laptops		Standard Laptop	Desktop Replacement Laptop	Ultra-light Laptop
DELL	List Price	\$1,493	\$1,844	\$2,041
	Contract Price	\$1,362	\$1,674	\$1,865
	Premium Savings Package	\$998	\$1,235	\$1,123
	Savings (WNPSP over Contract Price)	27%	26%	40%

	Specialty Laptops	Netbook/ MiniNotebook	Tablet	Touchpad Tablet/Pad	Ruggedized Laptop
DELL	List Price	\$717	\$2,417	\$1,083	\$5,270
	Contract Price	\$646	\$2,184	\$997	\$4,723
	Premium Savings Package	\$466	\$1,499	\$866	\$3,267
	Savings (WNPSP over Contract Price)	28%	31%	13%	31%

Monitors		17" Monitor	19" Monitor	19" Wide Format Monitor	22" Wide Format Monitor	24" Wide Format Monitor	17" Education Monitor	19" Wide Education Monitor
DELL	List Price	\$169	\$199	\$179	\$219	\$299	\$169	\$179
	Contract Price	\$151	\$178	\$159	\$195	\$268	\$151	\$159
	Premium Savings Package	\$139	\$163	\$147	\$163	\$245	\$139	\$147
	Savings (WNPSP over Contract Price)	8%	8%	8%	16%	9%	8%	8%

Contract No.: GSS09133-COMPUTER

# **SPECIFICATIONS**

### WSCA/NASPO Premium Savings Packages November 2012 – April 2013

This is only a summary of the minimum specifications for each standard configuration

Detailed specifications, customization options, and ordering capabilities can be obtained from Dell's web page <a href="http://www.wnpsp.com/23.html">http://www.wnpsp.com/23.html</a>

#### **Standard Desktop – Minimum Specifications**

Operating System
Processor
RAM
Hard Drive
Network
Optical Drive
Case
Video
USB
Warranty
Energy-Star

Standard Desktop	Performance Desktop
Windows 7 Professional	Windows 7 Professional
Core i5-3470	Core i7-3770
4GB, DDR3	4 GB (2x2GB) DD3 two open slots
250 GB SATA hard drive 7200 rpm	250 GB SATA hard drive 7200 rpm
Integrated Intel Gigabit Ethernet	Integrated Intel Gigabit Ethernet
DVD +/- RW	DVD +/- RW
Desktop, SFF, etc.	Tower case
Intel HD Graphics	PCI Express x-16 512 MB discrete dual video
Six USB 2.0 ports	Six USB 2.0 ports
Three year next working day on site	Three year next working day on site
Energy Star 5.0 compliant	Energy Star 5.0 compliant
EPEAT silver level	EPEAT silver level

**WNPSP Pricing** 

**EPEAT** 

Standard Desktop		Performance Desktop	
Optiplex 9010	\$733	Optiplex 9010	\$943

#### Value/Education Desktops - Minimum Specifications

Operating System
Processor
RAM
Hard Drive
Network
Optical Drive

Value/Education Desktop PC - AMD	Value/Education Desktop PC - Intel
Windows 7 Professional	Windows 7 Professional
AMD Athlon II X2 B24 or A6-xx APU	Intel Core i3-2100 or Core i3-32xx
2 GB (2x1GB) DDR3 two open slots	2 GB (2x1GB) DDR3 two open slots
250 GB SATA hard drive 7200 rpm	250 GB SATA hard drive 7200 rpm
Integrated Ethernet 10/100/1000	Integrated Ethernet 10/100/1000
DVD +/- RW	DVD +/- RW

Contract No.: GSS09133-COMPUTER

Case
Video
USB
Warranty
Energy-Star
EPEAT

Desktop case	Desktop case
Integrated video	Integrated video
Six USB 2.0 ports	Six USB 2.0 ports
Three year next working day on site	Three year next working day on site
Energy Star 5.0 compliant	Energy Star 5.0 compliant
EPEAT silver level	EPEAT silver level

**WNPSP Pricing** 

Standard Desktop		Performance Desktop		
Optiplex 580 \$443		Optiplex 9010	\$637	

# **Workstations – Minimum Specifications**

	Entry Level Desktop Workstation	Mid Level Desktop Workstation	Laptop Workstation	
Operating System	Windows 7 Professional	Windows 7 Professional	Windows 7 Professional	
		Intel Xeon W3565 quad core	Core i7-2860QM or Core i7-	
Processor	Intel Xeon E3-1225 3.10 GHz	3.20 GHZ	38xxQM	
RAM	8 GB memory DDR3	8 GB memory DDR3	8 GB memory DDR3	
	250 GB SATA hard drive 7200	250 GB SATA hard drive	250 GB SATA hard drive	
Hard Drive	rpm	7200 rpm	7200 rpm	
		Integrated Intel Gigabit	Integrated Intel Gigabit	
Network	Integrated Intel Gigabit Ethernet	Ethernet	Ethernet	
Optical Drive	DVD +/- RW	DVD +/- RW	DVD +/- RW	
	PCI Express x-16 512 MB	PCI Express x-16 512 MB	512 MB discrete graphics	
Video	discrete dual video	discrete dual video		
USB	Eight USB 2.0 ports	Eight USB 2.0 ports	Two USB 2.0 ports	
Warranty	Three year next working day	Three year next working day	Three year next working day	
Energy Star	Energy Star 5.0 Compliant	Energy Star 5.0 Compliant	Energy Star 5.0 Compliant	
EPEAT	EPEAT silver level	EPEAT silver level	EPEAT silver level	

Mid Level Desktop					
Entry Level Desktop Workstation		Workstation		Laptop Workstation	
T1650	\$963	T3500 \$1,902		M4700	\$2,140

Contract No.: GSS09133-COMPUTER

Laptops - Minimum Specifications

	Standard Laptop	Desktop Replacement Laptop	Ultra-Light Laptop
Operating			
System	Windows 7 Professional	Windows 7 Professional	Windows 7 Professional
Processor	Core i5-3320M	Core i7-3520M	Core i5-2520M or Core i5-33xxM
RAM	4 GB, DDR3	4 GB, DDR3	4 GB, DDR3
Wireless	Integrated 802.11a/g/h	Integrated 802.11a/g/h	Integrated 802.11a/g/h
	300 GB SATA hard drive 7200	300 GB SATA hard drive 7200	
Hard Drive	rpm	rpm	160 GB SATA hard drive 7200 rpm
Network	Integrated Intel Gigabit Ethernet	Integrated Intel Gigabit Ethernet	Integrated Intel Gigabit Ethernet
Optical Drive	DVD +/- RW	DVD +/- RW	Specify if included
Display	14" WXGA TFT or WLED HD	15" WXGA TFT or WLED HD	Up to 13.3" XGA or WXG or WLED HD
Video	Intel HD Graphics	512 MB discrete graphics	128 MB graphics (specify if discrete)
USB	Two USB 2.0 ports	Two USB 2.0 ports	Two USB 2.0 ports
Warranty	Three year next working day	Three year next working day	Three year next working day
Energy-Star	Energy Star 5.0 compliant	Energy Star 5.0 compliant	Energy Star 5.0 compliant
EPEAT	EPEAT silver level	EPEAT silver level	EPEAT silver level

Standard Laptop		Desktop Replacement Laptop		Ultra-Light Laptop		
Latitude E6430	\$998	Latitude E6530	\$1,235	Latitude E6330	\$1,123	

Contract No.: GSS09133-COMPUTER

Tablet, Netbook, Touchscreen Tablet/Pad - Minimum Specifications

,	Tablet	NetBook	Touchscreen Tablet/Pad	
Operating System	Windows 7 Drofessional	Windows 7	Chasify	
Operating System	Windows 7 Professional	Professional	Specify	
D	Core i5-2520M or Core i5-	Intel Atom N550 or	Caract	
Processor	33xxM	N2600	Specify	
RAM	4 GB, DDR3	2 GB, DDR3	Specify	
Wireless	Integrated 802.11a/g/h	Integrated 802.11a/g/h	Integrated 802.11a/g/h	
Hard Drive	160 GB SATA hard drive 7200 rpm	160 GB SATA hard drive 5400 rpm	Specify	
Network	Integrated Intel Gigabit Ethernet	Integrated Network Controller (10/100)	Integrated Network Controller (10/100)	
Optical Drive	Specify if included	N/A	N/A	
Display	XGA or WXGA TFT or WLED with rotating hinge for tablet functionality	10" WSVGA	Specify	
	·		· · · · · · · · · · · · · · · · · · ·	
Video	Intel HD Graphics	128 MB graphics	Specify	
USB	Two USB 2.0 ports	Two USB 2.0 ports	Specify	
	Three year next working	One year parts and	One year parts and	
Warranty	day	labor	labor	
Energy-Star	Energy Star 5.0 compliant	Energy Star 5.0 compliant	N/A	
EPEAT	EPEAT silver level	EPEAT silver level	N/A	

				Touchscreen	
Tablet		NetBook		Tablet/Pad	
Latitude - XT3 \$1,499		Latitude 2120	\$466	ST Tablet	\$866

Contract No.: GSS09133-COMPUTER

# Ruggedized Laptops - Minimum Specifications

	Ruggedized Laptop
Operating System	Windows 7 Professional
Processor	Core i5-2520M or Core i5-33xxM
RAM	4 GB DDR3
Wireless	Integrated 802.11a/g/h
Hard Drive	160 GB SATA hard drive, shock mounted, removable
Durability Features	Moisture & dust resistant LCD, keyboard & touchpad, sealed port and connector covers, vibration & drop-shock resistant
Network	Integrated Intel Gigabit Ethernet
Optical Drive	CD-RW/DVD-ROM combo
Video - screen size and type Video	13.3" XGA or WXGA transmissive, daylight-readable Intel HD Graphics
USB	Two USB 2.0 ports
Warranty	Three year parts and labor
Energy-Star	Energy Star 5.0 compliant
EPEAT	EPEAT silver level

Ruggedized Laptop	
E6420 XFR	\$3,267

#### **WSCA/NASPO Premium Savings Packages**

#### **Configuration Pricing November 2012 - April 2013**

This is only a summary of the minimum specifications for each standard configuration

Detailed specifications, customization options, and ordering capabilities can be obtained from Dell's web page

**Monitors - Minimum Specifications** 

	пп орсептеатопз						
	17: Monitor	19" Monitor	19" Wide Format Monitor	22" Wide Format Monitor	24" Wide Format Monitor	17" Education Monitor	19" Wide Education Monitor
Screen size (diagonal measure)	17 inches	19 inches	19 inches	22 inches	24 inches	17 inches	19 inches
Format	Standard format	Standard format	Wide-Format, WSXGA compatible	Wide-Format, WSXGA compatible	Wide-Format, WSXGA compatible	Standard format	Wide-Format, WSXGA compatible
Resolution	1280x1024	1280x1024	1440x900	1680x1050	1920x1080	1280x1024	1440x900
Brightness	250 Nlts/ cd/m2	250 Nlts/ cd/m2	250 Nlts/ cd/m2	250 Nlts/ cd/m2	250 Nlts/ cd/m2	250 Nlts/ cd/m2	250 Nlts/ cd/m2
Contrast	500 to 1	500 to 1	400 to 1	400 to 1	400 to 1	500 to 1	400 to 1
Response Time	8 ms	8 ms	8 ms	8 ms	8 ms	12 ms	12 ms
Pixel Policy	ISO-13406-2	ISO-13406-2	ISO-13406-2	ISO-13406-2	ISO-13406-2	ISO-13406-2	ISO-13406-2
VGA interface	VGA Interface required	VGA Interface required	VGA Interface required	VGA Interface required	VGA Interface required	VGA Interface required	VGA Interface required
DVI interface	DVI Interface required	DVI Interface required	DVI Interface required	DVI Interface required	DVI Interface required	Specify whether DVI interface is included	Specify whether DVI interface is included
Warranty	3yr (Parts and labor) 3yr backlight included	3yr (Parts and labor) 3yr backlight included	3yr (Parts and labor) 3yr backlight included	3yr (Parts and labor) 3yr backlight included	3yr (Parts and labor) 3yr backlight included	3yr (Parts and labor) 3yr backlight included	3yr (Parts and labor) 3yr backlight included
Stand	Height-adjustable stand	Height-adjustable stand	Height-adjustable stand	Height-adjustable stand	Height-adjustable stand	Specify whether stand is height-adjustable	Specify whether stand is height-adjustable
Energy-Star	Specify Energy Star 5.0 compliance	Specify Energy Star 5.0 compliance	Specify Energy Star 5.0 compliance	Specify Energy Star 5.0 compliance	Specify Energy Star 5.0 compliance	Specify Energy Star 5.0 compliance	Specify Energy Star 5.0 compliance
EPEAT	EPEAT gold level	EPEAT gold level	EPEAT gold level	EPEAT gold level	EPEAT gold level	EPEAT silver level	EPEAT silver level

17: Monitor	19" Monitor	19" Wide Format Monitor	22" Wide Format Monitor	24" Wide Format Monitor	17" Education Monitor	19" Wide Education Monitor
\$139	\$163	\$147	\$163	\$245	\$139	\$147

Contract No.: GSS09133-COMPUTER

#### 6. <u>DELIVERY AND PICKUP</u>:

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Contractor agrees to deliver Products to Purchasing Entities within 25 calendar days after receipt of a valid Purchase Order.

#### 7. DEPARTMENT OF TECHNOLOGY AND INFORMATION (DTI) NOTIFICATION:

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To help maximize efficiencies and improve the quality of IT related purchases, any information technology related purchase in excess of \$10,000 shall be sent to DTI prior to issuance of a purchase order or execution of a contract. In addition, DTI shall be consulted regarding the use of contractual resources for information technology initiatives and support in excess of \$50,000 prior to the work commencing.

#### 8. PRICING:

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Prices will remain firm for the term of the contract period. See link for each vendor on pages 21 through 23.

#### **ADDITIONAL TERMS AND CONDITIONS**

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#### 9. BILLING:

The successful vendor is required to <u>"Bill as Shipped" to the respective ordering agency(s)</u>. Ordering agencies shall provide at a minimum the contract number, ship to and bill to address, contract name and phone number.

#### 10. PAYMENT:

The agencies or school districts involved will authorize and process for payment each invoice within thirty (30) days after the date of receipt. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

#### 11. PRODUCT SUBSTITUTION:

All items delivered during the life of the contract shall be of the same type and manufacture as specified unless specific approval is given by Government Support Services to do otherwise. Substitutions may require the submission of written specifications and product evaluation prior to any approvals being granted.

#### 12. ORDERING PROCEDURE:

Successful contractors are required to have either a local telephone number within the (302) area code, a toll free (800) number, or agree to accept collect calls. Each agency is responsible for placing their orders and may be accomplished by written purchase order, telephone, fax or computer on-line systems. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

All purchase orders must include the vendor's contract number, **GSS09133-COMPUTERVXX**, and the Master Price Agreement Number, **B27XXX**.

#### 13. HOLD HARMLESS:

The contractor agrees that it shall indemnify and hold the State of Delaware and all its agencies harmless from and against any and all claims for injury, loss of life, or damage to or loss of use of property caused or alleged to be caused, by acts or omissions of the contractor, its employees, and invitees on or about the premises and which arise out of the contractor's performance, or failure to perform as specified in the Agreement.

#### 14. NON-PERFORMANCE:

In the event the contractor does not fulfill its obligations under the terms and conditions of this contract, the ordering agency may purchase equivalent product on the open market. Any difference in cost between the contract prices herein and the price of open market product shall be the responsibility of the contractor. Under no circumstances shall monies be due the contractor in the event open market products can be obtained below contract cost. Any monies charged to the contractor may be deducted from an open invoice.

#### 15. FORCE MAJEURE:

Neither the contractor nor the ordering agency shall be held liable for non-performance under the terms and conditions of this contract due, but not limited to, government restriction, strike, flood, fire, or unforeseen catastrophe beyond either party's control. Each party shall notify the other in writing of any situation that may prevent performance under the terms and conditions of this contract.

#### 16. AGENCY'S RESPONSIBLIITIES:

The Agency shall:

- a. Examine and review in detail all letters, reports, drawings and other documents presented by the Contractor to the Agency and render to the Contractor in writing, findings and decisions pertaining thereto within a reasonable time so as not to delay the services of Contractor.
- b. Give prompt written notice to the Contractor whenever the Agency observes or otherwise becomes aware of any development that affects the scope or timing of the Contractor's services.
- c. When an ordering agency first experiences a relatively minor problem or difficulty with a vendor, the agency will contact the vendor directly and attempt to informally resolve the problem. This includes failure to perform by the date specified and any unacceptable difference(s) between the purchase order and the merchandise received. Ordering agencies should stress to vendors that they should expedite correction of the differences because failure to reply may result in an unfavorable rating in the execution of the awarded contract.
- d. The state has several remedies available to resolve non-performance issues with the contractor. The Agency should refer to the Contract Terms and Conditions to view these remedies. When a default occurs, the Agency should first review the contract to confirm that the issue is a part of the contract. If the issue is not covered by the contract, the state cannot expect the contractor to perform outside the agreement. If the issue is a part of the

contract, the Agency or GSS - Contracting must then contact the contractor, discuss the reasons surrounding the default and establish a date when the contractor will resolve the non-performance issue.

e. If there is a performance deficiency, a Corrective Action Report (CAR) may be used. Complete this form to report concerns with vendors or commodities. Be sure to furnish as much detail as possible. http://gss.omb.delaware.gov/divisionwide/forms.shtml.

#### 17. SERVICING SUBCONTRACTORS:

All Contractors' authorized business partners in the State of Delaware.

#### 18. PRODUCT WARRANTY:

Any communications hardware, services, and software will be covered by the manufacturer's warranty.

### 19. AMERICAN RECOVERY AND REINVESTMENT ACT OF 2009 (ARRA):

If or when contractor is notified by ordering entity that a specific purchase or purchases are being made with ARRA funds, contractor agrees to comply with the data element and reporting requirements that are legally required of providers of goods and related services. Ordering entity is responsible for informing contractor as soon as the ordering entity is aware that ARRA funds are being used for a purchase or purchases. Contractor will provide any required report to the ordering entity as required by law. The Contractor, as it relates to purchases under this contract, is not a subcontractor or subgrantee, but simply a provider of goods and related services.

#### 20. <u>E-RATE</u>:

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"E-Rate" is a program sponsored by the Federal Communications Commission whereby educational and other qualifying institutions may purchase authorized technology at reduced prices. E-Rate eligibility depends upon who uses the equipment, how it is used and where it is located. In general terms, equipment located on school property and that is necessary for e-mail and internet access in classrooms is eligible for E-Rate support. Each contractor shall make every effort to continue its involvement in this program and to add products as applicable.

Contractor	E-Rate ID	
Ace Technology Partners	143020378	
Apple, Inc.	143004358	
Computer Technology Link (CTL)	143016486	
Dell Marketing L.P.	143004340	
EMC Corporation	N/A	
Fujitsu America	143029609	
Grace Global Corp.	143030527	
Hewlett Packard	143007617	
Howard Technology	143022153	
IBM	143005607	
Lenovo	143033514	
Netapp	143021227	

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Oracle America, Inc.	N/A	
Panasonic	N/A	
Quantum	N/A	
Ricoh Americas	N/A	
Toshiba	N/A	
Transource Computers	143008973	
Xiotech Corp.	143024494	

#### Recall Information Regarding ThinkCentre M90z and M70z all in one Desktop PCs:

March 8, 2012

#### Dear Lenovo Customer:

In cooperation with the U.S. Consumer Product Safety Commission (CPSC), Lenovo is voluntarily recalling 160,000 ThinkCentre M90z and ThinkCentre M70z all-in-one desktop PCs worldwide sold between May 2010 and January 2012. Lenovo has determined that due to a failure of the power supply in the affected all-in-ones, the system can overheat and pose a fire hazard. Lenovo has received two customer reports of fire that resulted in damage to the PC.

Effective immediately, Lenovo is offering free power-supply replacements for all affected ThinkCentre M90z and M70z all-in-one desktop PCs. Only certain of the ThinkCentre M90z and M70z all-in-one desktop PCs sold in the timeframe are affected, and all of the affected systems can be identified by machine type and serial number. Lenovo internal records indicate that you have received an all-in-one desktop PC with an affected power supply. Lenovo recommends that you should immediately stop using the affected desktop PC, unplug the power cord, and contact Lenovo Services or an authorized Warranty Services Provider to schedule an appointment to have your power supply replaced.

Should you have any further questions, U.S. and Canada residents may contact Lenovo Services at 1-855-248-2194 or an authorized Warranty Services Provider. International contact information for recall support is available at <a href="http://www.lenovo.com/aiopsurecall">http://www.lenovo.com/aiopsurecall</a>.

When you contact a technical support representative, please advise them you are calling in reference to the ThinkCentre M90z and M70z all-in-one desktop PC power supply recall.

Lenovo greatly appreciates your business and apologizes for the incovenience caused by these issues.

Sincerely,

Ken Seethaler Director, Product Engineering, Lenovo